



Looking for the PERFECT BUSINESS PARTNER to expand your reach?

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Looking for someone with KNOWLEDGE and EXPERTISE to entrust your shipments? Promoted by Gautam Bhagat, the top management comprising of the promoter and Gajendra Kumar Gupta (Director) have a combined experience of over 45+ years in the logistics industry. They have vast exposure to countries in Commonwealth of Independent States (CIS), Far East, Middle East, Africa, Europe and North America, having worked on some of the most challenging projects in some of the toughest terrains and weather conditions. It was but natural for them to embark on a visionary entrepreneurial venture on a turf they call their second home.

Established in 2012 in UAE, Speedlink has successfully expanded its footprint to Russia and the CIS countries. It is an extension of their flourishing first venture, Linkedin Logistics Partners Private Limited, based in India providing logistics support to / from India to rest of the world.

Speedlink's inherent strength lies in providing requisite multimodal logistics support to exporters and importers who have been plagued by missing linkages to / from Russia, the CIS countries and Middle East many of which are landlocked while others are situated in rugged, remote or practically inaccessible strifetorn regions.

# Management Team

Director



#### Gautam Bhagat

#### **Managing Director**

Gajendra Kumar Gupta

With over 20 years of experience in business operations, business development, supply chain management and key account management across India, Middle East, Far East, Canada, Central Asian Republics, Caucus, Europe and Africa, Gautam has consistently excelled in scaling businesses. He enjoys challenging, entrepreneurial tasks, having been associated with new ventures early on in his career. He has developed a strong acumen to lead and manage teams for excelling in performance and service delivery with demonstrated abilities in strategic planning and execution.



An Engineering graduate with a Masters in International Business, Gajendra has over 18 years experience in the logistics industry. He has handled project shipments, break bulk and ODCs along with sales, marketing and operations. His forte is partner and client relationships with excellent negotiation and project management skills. He has vast knowledge of the Russian and CIS markets both in outbound and inbound cargo.

## Our Services



### R U S S I A R U S S I A KAZAKHSTAN TURKEY TURKEY TURKEY





#### **Multimodal Logistics**

We cater to the entire spectrum of logistics operations. Our services include:

- Freight: Ocean-Land; Land-Ocean
- Freight: Air-Land; Land-Air
- Less than Container Load (LCL)
- Less than Truckload (LTL)
- Logistics project management
- Customs clearance and documentation

- Freight: Ocean-Rail; Rail-Ocean
- Full Container Load (FCL)
- Full Truckload (FTL)
- Consolidation
- Packing, labeling, storing / warehousing

#### **Expertise in CIS and Russia**

CIS countries and Russia are a maze of coastal, landlocked and rocky, mountainous regions. They need well-planned multimodal transportation. In addition, each country has specific and complex regulatory requirements.

Central Asia is a vital region that is rich in energy, central in geography, and boundless in opportunities. It is a critical link that bridges East (China), West (Caspian Sea), North (Russia) and South (Afghanistan). The region holds immense importance from logistics perspective in time to come.

We are able offer superior services by virtue of having first-hand experience and own office in the CIS. Operating out of our Bishkek office, we can manage global shipments to / from CIS and Russia with greater attention to details and handle regional requirements more effectively. Our operations are further consolidated by associate offices across all major cities.

#### **Logistics Consultancy**

We provide comprehensive, cost-effective solutions to improve your logistics performance and increase profits. It includes optimizing fleet mix (sea, land, air, rail), storage / warehousing, material handling and distribution.

The process begins with analysis and evaluation of needs and developing strategic methods for movement of goods. We provide advice on possible hindrances and devise mechanisms to remove the barriers in supply chain operation thereby helping companies reduce excess costs, and provide better customer experience.

We also help manufacturers in securing buyers and expanding their presence in regions where they are not represented through our in-depth knowledge of logistics requirements in cross-trade. Our team includes individuals who know the industry inside-out.



## Network

Our success and growth has been possible due to the vast knowledge of the top management, skilled in-house team and, highly competent partners and associates in every aspect of logistics function including local customs, processes and procedures. Together, they have helped Speedlink to establish a strong presence in the following countries to cater to global inbound / outbound logistics needs to / from these regions, effectively and efficiently.

#### **CIS and Russia**

- Armenia: Yerevan
- Azerbaijan: Baku, Nakhchivan, Sumagait
- Belarus
- Georgia: Batumi, Tbilisi
- Kazakhstan: Aktau, Aktobe, Almaty, Astana, Atyrau, Karaganda
- Kyrgyzstan: Bishek, Osh
- Moldova
- Russia
- Tajikistan: Dushanbe, Khujand
- Turkmenistan: Ashgabat, Balkanabat, Charjou, Hazar (Cheleken), Mary, Turkmenbashi, Yoloten
- Ukraine
- Uzbekistan: Bukhara, Karshi, Navoi, Samarkand, Tashkent

#### **Middle East**

- Iraq
- UAE

#### Others

- Afghanistan: Herat, Islam Qala, Jalalabad, Kabul, Kandahar, Mazar-e-Sharif
- Mongolia

#### Kyrgyzstan OcOO SPEEDLINK St. Manas 101/1, 4th floor Office 518, 720033, Bishkek Republic of Kyrgyzstan

#### <u>UAE</u>

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